



GREENWOODS
COUNSELING & REFERRALS, INC.

The First Step to
Finding the Help You Need...



Annual Report
Fiscal Year 2020-2021

Our mission is to provide access to quality and affordable mental healthcare and related social services for individuals and families living or working in Litchfield County.

Letter from the Board President

Dear Friends of Greenwoods,

What a year it's been! Covid has continued to test everyone's sense of well-being and mental health. And, thanks to your faithful support, Greenwoods has been able to meet the surge of demand for our counseling services during this pandemic year and they have grown.

This September the Greenwoods Board elected a new President, Peter Aziz, to take over the helm, which has caused me to reflect how much our organization has grown in recent years, not just in meeting the challenges of treatment during Covid but also to confront the stubborn epidemic of addiction particularly in the remote rural parts of our community.

Under Executive Director John Simoncelli's leadership over the last four years, our range of services has expanded beyond individual counseling into a number of community-wide initiatives. Meanwhile, again thanks to your support, we have continued to be able to provide critical financial aid for those of our clients who can't afford the full or even partial cost of individual counseling. Note these new services:

- **Youth Mental Health Program**, with in-school programs, meeting kids where they are.
- **Community Outreach & Recovery Navigation Program**, pro-actively fighting addiction by meeting with town leaders, first responders, and the Northwest Council of Governments, creating awareness on latest response techniques and treatment modalities.
- **Opioid addiction treatment**. As our Executive Director, John Simoncelli is a recognized expert in the field and is a leader on the Executive Committee of the Litchfield County Opioid Task Force which seeks to harness and coordinate all the resources in the Northwest Corner to address the opioid and addiction crisis.
- **Payment assistance** through the Jane L. Havemeyer Fund, for individuals who qualify and need help paying for services.

The last year was an anomaly in every sense. We quickly moved into telehealth sessions and saw our **service statistics increase by 10% with almost 900 clients served and 4,499 client sessions performed**. Greenwoods' client base has grown more than 30% in the last four years.

Another highlight is that our Annual Gala on June 19th led by Trustees Pam Bowman and Victoria Sahadevan Fossland with a theme of "Stop the Stigma" was a stunning success which brought awareness of our mission to a throng of new supporters and has helped put us on a path to becoming a widely valued, mature, sustainable organization well positioned to serve the broad range of Litchfield County's mental health challenges, both today and in the future.

In sum, I am very proud of how Greenwoods has grown to meet the mental health challenges we and many of our neighbors variously face, and I am grateful to all of you who have--and I hope will continue to support us.

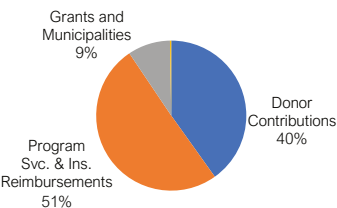
Regards,



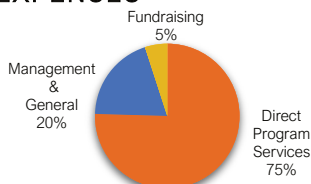
Ted Bent

Financial Highlights

REVENUE



EXPENSES



Greenwoods Counseling & Referrals, Inc. Statement of Revenues, and other Support and Expenses for the Year Ended June 30, 2021

Revenues & Other Support

Donor Contributions	\$ 456,414
Program Services & Insurance Reimbursements	\$ 573,392
Grants and Municipalities	\$ 104,000
Investment Income	\$ 3,168
Total Revenues & Other Support	\$1,136,975

Expenses

Direct Program Services	\$ 753,308
Management and General	\$ 195,427
Fundraising	\$ 49,814
Total Expenses	\$ 998,549

Change in Net Assets*

Beginning Net Assets	\$ 112,207
Ending Net Assets	\$ 250,633

** Important to note that \$105,700 of the change in net assets is due to the recognition of the Payroll Protection Program (PPP) Covid Relief Loan that was received in April of 2020 and forgiven in November of 2021.*

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Special Thanks

A special note of gratitude to St. Michael's Parish
for supporting Greenwood's offices for 29 years.

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Greenwoods Counseling & Referrals, Inc. would like to thank the following for their support and generosity to our 2021 Annual Gala, The Un-Masquerade Ball, Removing the Stigma Around Mental Health. Due to space constraints in this report, ticket purchasers and non-sponsoring donors are included in the general list of supporters.

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